



## FUSELAGE FEATURE COMPARISON

Features included in our STCd standard model fuselage vs. the competitor's.

Updated 1/9/2018

FEATURE	AIRFRAMES ALASKA	COMPETITOR
Price	\$13,495	\$14,378.84
Weight	105 - 114 lbs, depending on mods	127.5 lbs (source: customer)
Epoxy Primer	<b>Not included. Will not do it.</b> We believe epoxy primer is an inferior product. We deliver a frame bare metal (protected in penetrating oil), powder coat to primer, or powder coat to one or two colors.	✓
Removable rear seat crossbar	✓	Not included +\$208.57
Extended cabin sleeping compartment (i.e. upper and lower baggage) channels and supports	✓	Not included +\$282.97
Extra handholds on longerons (i.e. lift handles)	✓	Not included +\$29.64
Available as a 4 inch wide body	✓	Not available
STC Approved	✓	✓
Heavy duty tail wheel support (internally bushed)	✓	✓
Longerons sealed	✓	✓
All 4130 Tubing	✓	✓
Inverted dog leg brace behind baggage compartment	✓	✓
Internally sleeved upper longeron under horizontal stabilizer mount	✓	✓
Top cabin X brace		
Additional tail section bracing	✓	✓
Extended internal sleeve in lower longeron up to the first longeron brace	✓ Box Brace	✓ X Brace
Addition of small longeron brace tubes in each bay aft of cabin	We don't know what this is. Probably another reason for the competitor's additional weight.	✓
STC approved tail brace wire attachment (eliminates AD)	✓	✓

## AVAILABLE MODIFICATIONS

Available modifications for a fully customized fuselage vs. the competitor.

Updated 5/30/2017

MODIFICATION	AIRFRAMES ALASKA (offering 29 custom mods)	COMPETITOR (offering 9 custom mods)
Shoulder Harness Attach Points/Tabs	\$300 (includes pilot and passenger)	\$410.97
Reinforced Baggage Floor and Floor Tie Down Points	\$85 (price is for Floor Tie Downs, the Reinforced Baggage Floor is a stock mod)	\$350.34
Tubular Keel and Stringers 3/8"	Not recommended (due to corrosion issues)	\$431.19
Tubular Keel and Strings 1/2"	Not offered	\$431.19
Heavy Duty Float Fittings/Frames	\$725	\$768.05
Water Rudder Cable Tabs	Included with float fittings	\$36.38
L-21 Window Frames	\$695	\$842.16
X Brace Above Lift Handles	✓	Not listed
ELT Antenna Mount (inside the tail)	✓	Not listed
Upper Baggage Door Frame	✓	Not listed
STC Extra Larger Baggage Door	✓	Not listed
Lower Baggage Door Frame	✓	Not listed
Brake Fittings and Ski Pump Fittings	✓	Not listed
Last 4 Feet of Metal Belly Tabs	✓	Not listed
Under Floor Metal Belly Tabs	✓	Not listed
Full Metal Belly Tabs	\$650	Only available in "Belly Tab" fuselage model that costs \$1,487.98 over their standard
Mounting Angle Bracket (below lower door)	✓	Not listed
Head Set Hooks	✓	Not listed
Seat Belt Hooks	✓	Not listed
Cargo Loops	✓	Not listed
Ultralight Extended Baggage Support	✓	Not listed
Extended Forward Baggage Angle	✓	Not listed
Wipair Gross Weight Kit	✓	Not listed
Full Sliding Window	✓	Not listed
Extra Brake Booster Tabs	✓	Not listed
Bush Pod Tabs (2)	✓	Not listed
Fuel Pod Tabs (4)	✓	Not listed
High Heat Nuts on Seat Belt Tab	✓	Not listed
Floor Seat Belt Tabs (not including STC)	\$155	\$195.38

## BOTTOM LINE

Side-by-side cost of our fuselage vs. the competitor's.

AIRFRAMES ALASKA FUSELAGE COST	COMPETITOR FUSELAGE COST
With our included stock modifications and six out of our 29 custom mods:  <b>\$15,410</b>	With their optional modifications (that we include as stock) and the only six custom mods they offer that we do:  <b>\$19,422.47</b>

